

Blade Sign Quote Comparison Worksheet

Use this worksheet to compare vendor quotes by scope, inclusions, exclusions, and items still to be confirmed.

Project Name: _____ Property Address: _____ Date: _____

| Quote Item | Why It Matters | Vendor A | Vendor B | Vendor C | Notes |
|---|--|---|---|---|-------|
| Site survey and measurement | Confirms physical dimensions, mounting location, and site conditions. | <input type="checkbox"/> Inc <input type="checkbox"/> Exc <input type="checkbox"/> TBD | <input type="checkbox"/> Inc <input type="checkbox"/> Exc <input type="checkbox"/> TBD | <input type="checkbox"/> Inc <input type="checkbox"/> Exc <input type="checkbox"/> TBD | |
| Design and layout | Clarifies sign face layout, brand alignment, and technical drawings. | <input type="checkbox"/> Inc <input type="checkbox"/> Exc <input type="checkbox"/> TBD | <input type="checkbox"/> Inc <input type="checkbox"/> Exc <input type="checkbox"/> TBD | <input type="checkbox"/> Inc <input type="checkbox"/> Exc <input type="checkbox"/> TBD | |
| Cabinet frame fabrication | Covers aluminum housing, depth, internal support, and fabrication scope. | <input type="checkbox"/> Inc <input type="checkbox"/> Exc <input type="checkbox"/> TBD | <input type="checkbox"/> Inc <input type="checkbox"/> Exc <input type="checkbox"/> TBD | <input type="checkbox"/> Inc <input type="checkbox"/> Exc <input type="checkbox"/> TBD | |
| Sign face or faces | Covers acrylic, polycarbonate, flex-face, routed, or replacement faces. | <input type="checkbox"/> Inc <input type="checkbox"/> Exc <input type="checkbox"/> TBD | <input type="checkbox"/> Inc <input type="checkbox"/> Exc <input type="checkbox"/> TBD | <input type="checkbox"/> Inc <input type="checkbox"/> Exc <input type="checkbox"/> TBD | |
| Graphics or face decoration | Confirms vinyl, print, routed elements, push-through acrylic, or other treatment. | <input type="checkbox"/> Inc <input type="checkbox"/> Exc <input type="checkbox"/> TBD | <input type="checkbox"/> Inc <input type="checkbox"/> Exc <input type="checkbox"/> TBD | <input type="checkbox"/> Inc <input type="checkbox"/> Exc <input type="checkbox"/> TBD | |
| Illumination components | Covers LED modules, power supplies, layout, and related lighting components. | <input type="checkbox"/> Inc <input type="checkbox"/> Exc <input type="checkbox"/> TBD | <input type="checkbox"/> Inc <input type="checkbox"/> Exc <input type="checkbox"/> TBD | <input type="checkbox"/> Inc <input type="checkbox"/> Exc <input type="checkbox"/> TBD | |
| Electrical coordination | Clarifies whether power access, connection coordination, or electrical scope is included or by others. | <input type="checkbox"/> Coord <input type="checkbox"/> By Others | <input type="checkbox"/> Coord <input type="checkbox"/> By Others | <input type="checkbox"/> Coord <input type="checkbox"/> By Others | |
| Permit support | Confirms whether permit documentation support is included. | <input type="checkbox"/> Inc <input type="checkbox"/> Exc <input type="checkbox"/> TBD | <input type="checkbox"/> Inc <input type="checkbox"/> Exc <input type="checkbox"/> TBD | <input type="checkbox"/> Inc <input type="checkbox"/> Exc <input type="checkbox"/> TBD | |
| Permit fees | Government fees may be direct, pass-through, or excluded. | <input type="checkbox"/> Inc <input type="checkbox"/> Pass <input type="checkbox"/> Exc | <input type="checkbox"/> Inc <input type="checkbox"/> Pass <input type="checkbox"/> Exc | <input type="checkbox"/> Inc <input type="checkbox"/> Pass <input type="checkbox"/> Exc | |
| Installation labor | Covers mounting, placement, and field installation scope. | <input type="checkbox"/> Inc <input type="checkbox"/> Exc <input type="checkbox"/> TBD | <input type="checkbox"/> Inc <input type="checkbox"/> Exc <input type="checkbox"/> TBD | <input type="checkbox"/> Inc <input type="checkbox"/> Exc <input type="checkbox"/> TBD | |
| Access equipment | Lifts, bucket trucks, scaffolding, or cranes may change by site. | <input type="checkbox"/> Inc <input type="checkbox"/> Exc <input type="checkbox"/> TBD | <input type="checkbox"/> Inc <input type="checkbox"/> Exc <input type="checkbox"/> TBD | <input type="checkbox"/> Inc <input type="checkbox"/> Exc <input type="checkbox"/> TBD | |
| Existing sign removal | Old sign removal may include disconnection, removal, and handling. | <input type="checkbox"/> Inc <input type="checkbox"/> Exc <input type="checkbox"/> TBD | <input type="checkbox"/> Inc <input type="checkbox"/> Exc <input type="checkbox"/> TBD | <input type="checkbox"/> Inc <input type="checkbox"/> Exc <input type="checkbox"/> TBD | |
| Disposal | Old faces, cabinets, and lighting components may require handling. | <input type="checkbox"/> Inc <input type="checkbox"/> Exc <input type="checkbox"/> TBD | <input type="checkbox"/> Inc <input type="checkbox"/> Exc <input type="checkbox"/> TBD | <input type="checkbox"/> Inc <input type="checkbox"/> Exc <input type="checkbox"/> TBD | |
| Wall repair or surface restoration | Patching, painting, or sealing may be by others unless specified. | <input type="checkbox"/> Inc <input type="checkbox"/> By Others | <input type="checkbox"/> Inc <input type="checkbox"/> By Others | <input type="checkbox"/> Inc <input type="checkbox"/> By Others | |
| Maintenance or service access | Future access to faces, retainers, LEDs, and power supplies should be considered. | <input type="checkbox"/> Inc <input type="checkbox"/> Opt <input type="checkbox"/> N/A | <input type="checkbox"/> Inc <input type="checkbox"/> Opt <input type="checkbox"/> N/A | <input type="checkbox"/> Inc <input type="checkbox"/> Opt <input type="checkbox"/> N/A | |