

Cabinet Sign Quote Comparison Worksheet

Use this worksheet to compare cabinet sign estimates by scope instead of comparing a single flat price. Confirm what is included, excluded, pass-through, or still to be determined.

Project Name: _____ Property Address: _____ Date: _____

Quote Item	Why It Matters	Vendor A	Vendor B	Vendor C
Site survey and measurement	Confirms physical dimensions, mounting location, and site conditions.	<input type="checkbox"/> Inc <input type="checkbox"/> Exc <input type="checkbox"/> TBD	<input type="checkbox"/> Inc <input type="checkbox"/> Exc <input type="checkbox"/> TBD	<input type="checkbox"/> Inc <input type="checkbox"/> Exc <input type="checkbox"/> TBD
Design and layout	Clarifies sign face layout, brand alignment, and technical drawings.	<input type="checkbox"/> Inc <input type="checkbox"/> Exc <input type="checkbox"/> TBD	<input type="checkbox"/> Inc <input type="checkbox"/> Exc <input type="checkbox"/> TBD	<input type="checkbox"/> Inc <input type="checkbox"/> Exc <input type="checkbox"/> TBD
Cabinet frame fabrication	Covers aluminum housing, depth, internal support, and fabrication scope.	<input type="checkbox"/> Inc <input type="checkbox"/> Exc <input type="checkbox"/> TBD	<input type="checkbox"/> Inc <input type="checkbox"/> Exc <input type="checkbox"/> TBD	<input type="checkbox"/> Inc <input type="checkbox"/> Exc <input type="checkbox"/> TBD
Sign face or faces	Covers acrylic, polycarbonate, flex-face, routed, or replacement faces.	<input type="checkbox"/> Inc <input type="checkbox"/> Exc <input type="checkbox"/> TBD	<input type="checkbox"/> Inc <input type="checkbox"/> Exc <input type="checkbox"/> TBD	<input type="checkbox"/> Inc <input type="checkbox"/> Exc <input type="checkbox"/> TBD
Graphics or face decoration	Confirms vinyl, print, routed elements, push-through acrylic, or other treatment.	<input type="checkbox"/> Inc <input type="checkbox"/> Exc <input type="checkbox"/> TBD	<input type="checkbox"/> Inc <input type="checkbox"/> Exc <input type="checkbox"/> TBD	<input type="checkbox"/> Inc <input type="checkbox"/> Exc <input type="checkbox"/> TBD
Illumination components	Covers LED modules, power supplies, layout, and related lighting components.	<input type="checkbox"/> Inc <input type="checkbox"/> Exc <input type="checkbox"/> TBD	<input type="checkbox"/> Inc <input type="checkbox"/> Exc <input type="checkbox"/> TBD	<input type="checkbox"/> Inc <input type="checkbox"/> Exc <input type="checkbox"/> TBD
Electrical coordination	Clarifies whether power access, connection coordination, or electrical scope is included or by others.	<input type="checkbox"/> Coord <input type="checkbox"/> By Others	<input type="checkbox"/> Coord <input type="checkbox"/> By Others	<input type="checkbox"/> Coord <input type="checkbox"/> By Others
Permit support	Confirms whether permit documentation support is included.	<input type="checkbox"/> Inc <input type="checkbox"/> Exc <input type="checkbox"/> TBD	<input type="checkbox"/> Inc <input type="checkbox"/> Exc <input type="checkbox"/> TBD	<input type="checkbox"/> Inc <input type="checkbox"/> Exc <input type="checkbox"/> TBD
Permit fees	Government fees may be direct, pass-through, or excluded.	<input type="checkbox"/> Inc <input type="checkbox"/> Pass <input type="checkbox"/> Exc	<input type="checkbox"/> Inc <input type="checkbox"/> Pass <input type="checkbox"/> Exc	<input type="checkbox"/> Inc <input type="checkbox"/> Pass <input type="checkbox"/> Exc
Installation labor	Covers mounting, placement, and field installation scope.	<input type="checkbox"/> Inc <input type="checkbox"/> Exc <input type="checkbox"/> TBD	<input type="checkbox"/> Inc <input type="checkbox"/> Exc <input type="checkbox"/> TBD	<input type="checkbox"/> Inc <input type="checkbox"/> Exc <input type="checkbox"/> TBD
Access equipment	Lifts, bucket trucks, scaffolding, or cranes may change by site.	<input type="checkbox"/> Inc <input type="checkbox"/> Exc <input type="checkbox"/> TBD	<input type="checkbox"/> Inc <input type="checkbox"/> Exc <input type="checkbox"/> TBD	<input type="checkbox"/> Inc <input type="checkbox"/> Exc <input type="checkbox"/> TBD
Existing sign removal	Old sign removal may include disconnection, removal, and handling.	<input type="checkbox"/> Inc <input type="checkbox"/> Exc <input type="checkbox"/> TBD	<input type="checkbox"/> Inc <input type="checkbox"/> Exc <input type="checkbox"/> TBD	<input type="checkbox"/> Inc <input type="checkbox"/> Exc <input type="checkbox"/> TBD
Disposal	Old faces, cabinets, and lighting components may require handling.	<input type="checkbox"/> Inc <input type="checkbox"/> Exc <input type="checkbox"/> TBD	<input type="checkbox"/> Inc <input type="checkbox"/> Exc <input type="checkbox"/> TBD	<input type="checkbox"/> Inc <input type="checkbox"/> Exc <input type="checkbox"/> TBD
Wall repair or surface restoration	Patching, painting, or sealing may be by others unless specified.	<input type="checkbox"/> Inc <input type="checkbox"/> By Others	<input type="checkbox"/> Inc <input type="checkbox"/> By Others	<input type="checkbox"/> Inc <input type="checkbox"/> By Others
Maintenance or service access	Future access to faces, retainers, LEDs, and power supplies should be considered.	<input type="checkbox"/> Inc <input type="checkbox"/> Opt <input type="checkbox"/> N/A	<input type="checkbox"/> Inc <input type="checkbox"/> Opt <input type="checkbox"/> N/A	<input type="checkbox"/> Inc <input type="checkbox"/> Opt <input type="checkbox"/> N/A

Notes and Exclusions to Clarify Before Approval

Question	Notes
What is specifically excluded from the quote?	<hr/> <hr/> <hr/>
What items are listed as by others or pass-through?	<hr/> <hr/> <hr/>
What still requires site review, permit review, or electrical review?	<hr/> <hr/> <hr/>
Which quote best matches the actual project scope?	<hr/> <hr/> <hr/>